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Small Business Big Money focuses on eCommerce sites, but you can also apply it to online courses, and other types of businesses. This book won't give you a list of factors that you could test on your webpage to increase conversion (Boost eCommerce Sales, another book by one of the authors does this well), but it will help you develop a systematic process to increase your conversions with a purpose.

Small Business Big Money Online: A Proven System to ...

Not too long ago, I wrote a book titled Small Business Big Money. You have probably heard someone talk about the book or maybe you have spotted it in traffic being sold by pirates. Anyway, as the name implies, it is a book that will teach you how to start your own small business that you can grow to become your own personal ATM that will

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Small Business Big Money

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In its seven chapters, Small Business, Big Money shares various stories including how Alabi started his first online sports betting site in Nigeria and hard facts around some of his other deals, fights back, unique selling points and how he has functioned in the Nigerian market.

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Is your eCommerce business stagnant? Do you want to get to the next level and get there quickly? Would you like to be able to triple your leads in under six months? Are you unsure of what your next steps should be to boost sales? The truth of the matter is that it doesn't matter how much traffic you drive to your site if you can't convert it to sales. In this book, you will learn the five-step Marketing Optimization System to scale and grow your bottom line. This proven method is used to increase the percentage of visitors to your site that convert into customers. You will learn to gather intelligence through qualitative insight and quantitative data, and then execute successful split testing to increase sales and leads. Triple Your Website Sales & Leads in Under Six Months Small Business Big Money Online will give you direct, actionable advice and techniques that you can simply apply to your own process, developing your own system along the way.

Give Me Just 3 Hours And I Will Show You How To Start, Grow And Turn Your Small Business Into Your Personal ATM That Will Give You Money On A Daily Basis! Are you planning to start a business? Do you have a small business but you are not making enough money to cover your bills and live the kind of life you want? If you answered YES to any of those questions, this is the most important book you will ever read. Here's why; In this book, I shared the exact business and marketing techniques I used in starting my business from scratch and turning it into an empire that it has become today. You will discover valuable lessons like... 1. How to decide on the kind of business you should do 2. Why it can be a bad idea to sell what people NEED to buy 3. 7 commandments you must follow before you spend any money on advertising 4. How to get others to promote your business for you for FREE 5 How to price your products and services for maximum profitability 6. 10 factors you should consider before you quit your job to start a business 7.The full story of how I started NairaBET.com And lots more. Read this book, apply the lessons in it and watch your business

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transform into a cash minting venture. See you at the bank.

Small towns are ripe for entrepreneurship! Whether your goal is to start a business in the hopes of financial freedom, to gain a competitive advantage by cutting costs, or simply to make your small town better, Small Town Big Money shows you how. Find out why small towns are the next frontier and how you can get on board.

By harnessing new, easy-to-use technologies that help them find customers around the world, everyday people are starting meaningful businesses that offer a high-paying alternative to a corporate career. In this updated edition, will learn tactics from real people who are earning \$1 million a year on their own terms.

Ever dream of starting your own business? According to USA Today, more than 47 million people want to own their own businesses and over 20 million actually do. In How to Make Big Money in Your Own Small Business, bestselling business author Jeffrey Fox offers sound rules to succeeding in small business, whether you're running a bookstore, consulting business, or restaurant. In short chapters that range from administration and cash flow to marketing and hiring, Fox reminds entrepreneurs what's important and what's not, what makes a business succeed, and what causes it to fail.

Find creative ways to make money in businesses with little competition Using interviews with unconventional entrepreneurs, the author's own wide-ranging experience with weird jobs, and extensive research, 101 Weird Ways to Make Money reveals unusual, sometimes dirty, yet profitable jobs and businesses. Whether you're looking for a job that suits your independent spirit, or want to start a new business, this unique book shows you moneymaking options you haven't considered. Most of these outside-the-box jobs don't require extensive training, and are also scalable as businesses, allowing you to build on your initial success. Jobs and businesses covered include cricket and maggot farming, environmentally friendly burials, making and selling solar-roasted coffee, daycare services for handicapped children, and many more Each chapter features a "where the money is" section on how to scale-up and be profitable Author writes a popular website and email newsletter on unusual ways to make money Whether you're seeking a new career, an additional revenue stream, or a new business idea, you will want to discover 101 Weird Ways to Make Money.

Trained by the experts at CERT (Civilian Emergency Response Team) to understand how to prepare for and survive disasters, and a leader in the area of Disaster Recovery, Richard Lowe lays out how to make you, your family, and your friends ready for any disaster, large or small. Based upon specialized training, interviews with experts and personal experience, Lowe answers the big question: what is the secret to improving the odds of survival even after a big disaster?

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"Your business can earn more for your family while you have a

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fulfilling life." All too often, small business owners settle for less than the best life has to offer thinking they have to choose between financial success and family time. Do you want financial success? Then you'd better be prepared to sacrifice you family life. Do you want more quality time with loved ones? They you can forget about taking your samll business to the next level. Renowned financial planner Louis Barajas knows you can have both. You don't have to choose between giving up successful finances and abandoning your family. Written for "ordinary folk who have more dreams than education, capital, or resources," Small Business, Big Life will show you how to build a business that creates both money and meaning, and that provides a legacy for you and your family. What is Barajas' secret? Whether in his East Los Angeles office or on the road speaking as an author and small business expert, Louis Barajas teaches his clients a unique, integrated approach to balancing the professional and the personal. The book contains Four Cornerstones for a Big Life Five Steps of Building a Small Business, Big Life 22 Temptations of a Business Owner Let Louis Barajas show you how to make your business work for you, and not the other way around. Small Business, Big Life is not just a plan for financial success?it's a blueprint for a truly fulfilling life.

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